

TRANSAT A.T. INC. FIRST QUARTERLY REPORT Period ended January 31, 2025

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# MANAGEMENT'S DISCUSSION AND ANALYSIS

This Management's Discussion and Analysis ["MD&A"] provides a review of Transat A.T. Inc.'s operations, performance and financial position for the quarter ended January 31, 2025, compared with the quarter ended January 31, 2024, and should be read in conjunction with the audited consolidated financial statements for the year ended October 31, 2024 and the accompanying notes and the 2024 Annual Report, including the MD&A and the section on risks and uncertainties. The purpose of this document is to provide a first-quarter update to the information contained in the MD&A section of our 2024 Annual Report. The risks and uncertainties set out in the MD&A of the 2024 Annual Report are herein incorporated by reference and remain substantially unchanged. Unless otherwise indicated, the information contained herein is dated as of March 12, 2025. You will find more information about us on Transat's website at www.transat.com and on SEDAR+ at www.sedarplus.ca, including the Attest Reports for the quarter ended January 31, 2025, and the Annual Information Form for the year ended October 31, 2024.

The consolidated financial statements have been prepared in accordance with International Financial Reporting Standards ["IFRS"]. We occasionally refer to non-IFRS financial measures in the MD&A. See the Non-IFRS financial measures section for more information. All dollar figures in this MD&A are in Canadian dollars unless otherwise indicated. The terms "Transat," "we," "us," "our" and the "Corporation" mean Transat A.T. Inc. and its subsidiaries, unless otherwise indicated.

# 1. CAUTION REGARDING FORWARD-LOOKING STATEMENTS

This MD&A contains certain forward-looking statements with respect to the Corporation, including those regarding its results, its financial position and its outlook for the future. These forward-looking statements are identified by the use of terms and phrases such as "anticipate" "believe" "could" "estimate" "expect" "intend" "may" "plan" "potential" "predict" "project" "will" "would", the negative of these terms and similar terminology, including references to assumptions. All such statements are made pursuant to applicable Canadian securities legislation. Such statements may involve but are not limited to comments with respect to strategies, expectations, planned operations or future actions. Forward-looking statements, by their nature, involve risks and uncertainties that could cause actual results to differ materially from those contemplated by these forward-looking statements.

The forward-looking statements may differ materially from actual results for a number of reasons, including without limitation, economic conditions, changes in demand due to the seasonal nature of the business, extreme weather conditions, climatic or geological disasters, war, political instability, measures taken, planned or contemplated by governments regarding the imposition of tariffs on exports and imports, real or perceived terrorism, outbreaks of epidemics or disease, consumer preferences and consumer habits, consumers' perceptions of the safety of destination services and aviation safety, demographic trends, disruptions to the air traffic control system, the cost of protective, safety and environmental measures, competition, maintain and grow its reputation and brand, the availability of funding in the future, the Corporation's ability to repay its debt from internally generated funds or otherwise, the Corporation's ability to adequately mitigate the Pratt & Whitney GTF engine issues, fluctuations in fuel prices and exchange rates and interest rates, the Corporation's dependence on key suppliers, the availability and fluctuation of costs related to our aircraft, information technology and telecommunications, cybersecurity risks, changes in legislation, regulatory developments or procedures, pending litigation and third-party lawsuits, the ability to reduce operating costs through the Elevation program initiatives, among other things, the Corporation's ability to attract and retain skilled resources, labour relations, collective bargaining and labour disputes, pension issues, maintaining insurance coverage at favourable levels and conditions and at an acceptable cost, and other risks detailed in the Risks and Uncertainties section of the MD&A included in our 2024 Annual Report.

The reader is cautioned that the foregoing list of factors is not exhaustive of the factors that may affect any of the Corporation's forward-looking statements. The reader is also cautioned to consider these and other factors carefully and not to place undue reliance on forward-looking statements.

The forward-looking statements in this MD&A are based on a number of assumptions relating to economic and market conditions as well as the Corporation's operations, financial position and transactions. Examples of such forward-looking statements include, but are not limited to, statements concerning:

- The outlook whereby the Corporation will be able to meet its obligations with cash on hand, cash flows from operations drawdowns under existing credit facilities or otherwise.
- The outlook whereby for fiscal year 2025, the Corporation expects to increase available capacity by 2%, measured in available seat-miles, compared to 2024, with potential adjustments depending on the evolving situation with Pratt & Whitney GTF engine issues.
- The outlook whereby the initiatives completed to date since the start of the Elevation program should result in an increase in annual adjusted operating income of approximately \$37.0 million, while the target is to generate \$100.0 million by mid-2026, as planned.

In making these statements, the Corporation assumes, among other things, that the standards and measures for the health and safety of personnel and travellers imposed by government and airport authorities will be consistent with those currently in effect, that workers will continue to be available to the Corporation, its suppliers and the companies providing passenger services at the airports, that credit facilities and other terms of credit extended by its business partners will continue to be made available as in the past, that management will continue to manage changes in cash flows to fund working capital requirements for the full fiscal year and that fuel prices, exchange rates, selling prices and hotel and other costs remain stable, the Corporation will be able to adequately mitigate the Pratt & Whitney GTF engine issues and that the initiatives identified to improve adjusted operating income (adjusted EBITDA) can be implemented as planned, and will result in cost reductions and revenue increases of the order anticipated by mid-2026. If these assumptions prove incorrect, actual results and developments may differ materially from those contemplated by the forward-looking statements contained in this MD&A. The Corporation considers that the assumptions on which these forward-looking statements are based are reasonable. These statements reflect current expectations regarding future events and operating performance, speak only as of the date this MD&A is issued, and represent the Corporation's expectations as of that date. The Corporation disclaims any intention or obligation to update or revise any forward-looking statements, whether as a result of new information, future events or otherwise, other than as required by applicable securities legislation.

## 2. NON-IFRS FINANCIAL MEASURES

This MD&A was prepared using results and financial information determined under IFRS. In addition to IFRS financial measures, management uses non-IFRS measures to assess the Corporation's operational performance. It is likely that the non-IFRS financial measures used by the Corporation will not be comparable to similar measures reported by other issuers or those used by financial analysts as their measures may have different definitions. The measures used by the Corporation are intended to provide additional information and should not be considered in isolation or as a substitute for IFRS financial performance measures.

Generally, a non-IFRS financial measure is a numerical measure of an entity's historical or future financial performance, financial position or cash flows that is neither calculated nor recognized under IFRS. Management believes that such non-IFRS financial measures are important as they provide users of our interim condensed consolidated financial statements with a better understanding of the results of our recurring operations and their related trends, while increasing transparency and clarity into our operating results. Management also believes these measures to be useful in assessing the Corporation's capacity to fulfil its financial obligations.

By excluding from our results items that arise mainly from long-term strategic decisions and/or do not, in our opinion, reflect our operating performance for the period, such as the change in fair value of derivatives, the revaluation of the liability related to warrants, gains (losses) on business and/or asset disposals, the effect of changes in discount rates used for accretion of the provision for return conditions, restructuring costs, asset write-offs and impairment, reversal of impairment of the investment in a joint venture, depreciation and amortization, foreign exchange gains (losses), gain (loss) on long-term debt modification and other significant unusual items, and by including premiums related to derivatives that matured during the period, we believe this MD&A helps users to better analyze our results, as well as our ability to generate cash flows from operations. Furthermore, the use of non-IFRS measures helps users by enabling better comparability of results from one period to another and better comparability with other businesses in our industry.

Starting in the quarter ended January 31, 2025, the Corporation excludes from its calculations of Adjusted operating income, Adjusted earnings and Adjusted net income the effect of changes in discount rates used for accretion of the provision for return conditions. The Corporation believes that this item, which is highly variable and difficult to predict, can have a significant impact on results for a particular period, and does not reflect our past or future financial performance.

The non-IFRS measures used by the Corporation are as follows:

Adjusted operating income (loss) or adjusted EBITDA	Operating income (loss) before depreciation, amortization and asset impairment expense, reversal of impairment of the investment in a joint venture, the effect of changes in discount rates used for accretion of the provision for return conditions, restructuring and transaction costs and other significant unusual items, and including premiums related to derivatives that matured during the period. The Corporation uses this measure to assess the operational performance of its activities before the aforementioned items to ensure better comparability of financial results.
Adjusted pre-tax income (loss) or adjusted EBT	Income (loss) before income tax expense before change in fair value of derivatives, revaluation of liability related to warrants, gain (loss) on long-term debt modification, gain (loss) on business disposals, gain on disposal of investment, gain (loss) on asset disposals, gain on sale and leaseback of assets, the effect of changes in discount rates used for accretion of the provision for return conditions, restructuring and transaction costs, write-off of assets, reversal of impairment of the investment in a joint venture, foreign exchange gain (loss) and other significant unusual items, and including premiums related to derivatives that matured during the period. The Corporation uses this measure to assess the financial performance of its activities before the aforementioned items to ensure better comparability of financial results.
Adjusted net income (loss)	Net income (loss) before change in fair value of derivatives, revaluation of liability related to warrants, gain (loss) on long-term debt modification, gain (loss) on business disposals, gain on disposal of investment, gain (loss) on asset disposals, gain on sale and leaseback of assets, the effect of changes in discount rates used for accretion of the provision for return conditions, restructuring and transaction costs, write-off of assets, reversal of impairment of the investment in a joint venture, foreign exchange gain (loss), reduction in the carrying amount of deferred tax assets and other significant unusual items, and including premiums related to derivatives that matured during the period, net of related taxes. The Corporation uses this measure to assess the financial performance of its activities before the aforementioned items to ensure better comparability of financial results. Adjusted net income (loss) is also used in calculating the variable compensation of employees and senior executives.
Adjusted net earnings (loss) per share	Adjusted net income (loss) divided by the adjusted weighted average number of outstanding shares used in computing diluted earnings (loss) per share.
Total debt	Long-term debt plus lease liabilities, deferred government grant and liability related to warrants, net of deferred financing costs related to the subordinated debt - LEEFF. Management uses total debt to assess the Corporation's debt level, future cash needs and financial leverage ratio. Management believes this measure is useful in assessing the Corporation's capacity to meet its current and future financial obligations.
Total net debt	Total debt (described above) less cash and cash equivalents. Total net debt is used to assess the cash position relative to the Corporation's debt level. Management believes this measure is useful in assessing the Corporation's capacity to meet its current and future financial obligations.

The following tables reconcile the non-IFRS financial measures to the most comparable IFRS financial measures:

	Qu	arters ended January 31
	2025	2024
(in thousands of Canadian dollars, except per share amounts)	\$	\$
Operating loss	(51,956)	(52,429
Depreciation and amortization	62,965	50,164
Reversal of impairment of the investment in a joint venture	_	(3,112
Effect of discount rate changes	7,149	5,276
Restructuring costs	3,078	66
Premiums related to derivatives that matured during the period	(1,267)	(3,314
Adjusted operating income (loss)	19,969	(3,349
		(0,01)
Loss before income tax expense	(122,025)	(61,039
Reversal of impairment of the investment in a joint venture	-	(3,112
Effect of discount rate changes	7,149	5,276
Restructuring costs	3,078	66
Gain on asset disposals	(5,183)	(5,784
Change in fair value of derivatives	(3,462)	22,159
Revaluation of liability related to warrants	(7)	11,747
Foreign exchange (gain) loss	47,472	(42,127
Gain on long-term debt modification	(216)	-
Premiums related to derivatives that matured during the period	(1,267)	(3,314
Adjusted pre-tax loss	(74,461)	(76,128
	(100 570)	(( 0 077
Net loss	(122,532)	(60,977
Reversal of impairment of the investment in a joint venture	-	(3,112
Effect of discount rate changes	7,149	5,276
Restructuring costs	3,078	66
Gain on asset disposals	(5,183)	(5,784
Change in fair value of derivatives	(3,462)	22,159
Revaluation of liability related to warrants	(7)	11,747
Foreign exchange (gain) loss	47,472	(42,127
Gain on long-term debt modification	(216)	
Premiums related to derivatives that matured during the period	(1,267)	(3,314
Adjusted net loss	(74,968)	(76,066
Adjusted net loss	(74,968)	(76,066
Adjusted weighted average number of outstanding shares used in computing diluted earnings per share	39,466	38,580
Adjusted net loss per share	(1.90)	(1.97
	As at	As at
	January 31,	
	2025	2024
(in thousands of dollars)	\$	(02.205
Long-term debt	699,678	682,295
Deferred government grant	113,717	120,784
Liability related to warrants	8,512	8,519
Lease liabilities	1,479,598	1,465,722
Total debt	2,301,505	2,277,320
Total debt	2.301.505	2.277.320

Total debt	2 701 505	0 077 700
	2,301,505	2,277,320
Cash and cash equivalents	(389,355)	(260,336)
Total net debt	1,912,150	2,016,984

# 3. FINANCIAL HIGHLIGHTS

		Quarters ended January			
	2025	2024	Difference	Difference	
(in thousands of Canadian dollars, except per share amounts)	\$	\$	\$	%	
Consolidated Statements of Loss					
Revenues	829,505	785,498	44,007	5.6	
Operating loss	(51,956)	(52,429)	473	0.9	
Net loss	(122,532)	(60,977)	(61,555)	(100.9)	
Basic loss per share	(3.10)	(1.58)	(1.52)	(96.2)	
Diluted loss per share	(3.10)	(1.58)	(1.52)	(96.2)	
Adjusted operating income (loss) <sup>1</sup>	19,969	(3,349)	23,318	696.3	
Adjusted net loss <sup>1</sup>	(74,968)	(76,066)	1,098	1.4	
Adjusted net loss per share <sup>1</sup>	(1.90)	(1.97)	0.07	3.6	
Consolidated Statements of Cash Flows					
Operating activities	168,578	110,702	57,876	52.3	
Investing activities	7,734	(28,745)	36,479	126.9	
Financing activities	(47,746)	(63,150)	15,404	24.4	
Effect of exchange rate changes on cash and cash equivalents	453	(1,168)	1,621	138.8	
Net change in cash and cash equivalents	129,019	17,639	111,380	631.4	
	As at January 31, 2025	As at October 31, 2024	Difference	Difference	
	\$	\$	\$	%	
Consolidated Statements of Financial Position					
Cash and cash equivalents	389,355	260,336	129,019	49.6	
Cash and cash equivalents in trust or otherwise reserved (current and non-current)	635,395	484,944	150,451	31.0	
	1,024,750	745,280	279,470	37.5	
Total assets	3,018,224	2,750,910	267,314	9.7	
		682,295	17,383	9.7 2.5	
Debt (current and non-current)	699,678 2 701 EOE	-			
Total debt <sup>1</sup>	2,301,505	2,277,320	24,185	1.1 (5.2)	
Total net debt <sup>1</sup>	1,912,150	2,016,984	(104,834)	(5.2)	

<sup>1</sup>See the Non-IFRS Financial Measures section

## 4. OVERVIEW

## CORE BUSINESS

Founded in Montréal 37 years ago, Transat has achieved worldwide recognition as a provider of leisure travel. Known for operating as an air carrier under the Air Transat brand, Transat also consists of specialist tour operators and other entities in the retail distribution of holiday travel packages. Its full offerings include products and services for exploring a multitude of international destinations, mainly in Europe and the Caribbean, with growth ambitions in South America and North Africa.

Transat is headquartered in Montréal, with places of business in France and the United Kingdom, as well as the Caribbean. Its airline, Air Transat, is an important part of the Montréal-Trudeau (YUL) and Toronto Pearson (YYZ) airport platforms. Transat employs 5,000 individuals who share the same purpose: reducing the distances that separate us.

Voted World's Best Leisure Airline by passengers at the 2024 Skytrax World Airline Awards, Air Transat is known for its exceptional customer service.

## 5. HIGHLIGHTS OF THE QUARTER

## SALE AND LEASEBACK TRANSACTION

On November 5, 2024, the Corporation completed a sale and leaseback transaction for a Pratt & Whitney GTF engine. The transaction, valued at US\$22.1 million [\$30.6 million], enabled the Corporation to increase its liquidity while continuing to use the spare engine as needed for its A321LR aircraft. Proceeds from the transaction were be used to finance the Corporation's operations.

## FINANCING

During the quarter, assisted by a special advisory committee of the Board of Directors composed of independent directors, the Corporation continued to explore all alternatives that will allow it to implement an optimal capital structure over the long term. Given the complexity of discussions (the outcome of which is uncertain) with its main lender, the Federal Government, and other stakeholders on the implementation of a permanent solution, the Corporation renegotiated, on January 31, 2025, its LEEFF subordinated debt agreement with a principal amount of \$312.0 million to extend its maturity date to April 29, 2027 (previously April 29, 2026). The Corporation also renegotiated its LEEFF secured debt agreement with a principal amount of \$41.4 million as well as its \$50.0 million revolving credit facility for operating purposes, to extend their maturity date to November 1, 2026 (previously February 1, 2026).

### **ELEVATION OPTIMIZATION PROGRAM**

The Corporation, supported by a specialized industry firm, continued to implement its Elevation Program, which aims to accelerate the achievement of results of strategic initiatives and maximize their potential to foster sustainable long-term growth. The implementation of identified initiatives continues to advance as anticipated. The initiatives completed to date are expected to increase adjusted annual operating income by approximately \$37.0 million, while the planned target is to generate \$100.0 million by mid 2026. The initial phase of the Program focused on optimizing our organizational structure, with efficiency gains and significant cost savings, in particular by implementing AI (artificial intelligence) technology in our contact centre. Over the next few months, revenue management initiatives and various productivity measures will be implemented to foster profitable growth.

# 6. CONSOLIDATED OPERATIONS

		Quarters ended January 31		
	2025	2024	Difference	Difference
(in thousands of dollars)	\$	\$	\$	%
Revenues	829,505	785,498	44,007	5.6
Operating expenses				
Costs of providing tourism services	299,095	269,098	29,997	11.1
Salaries and employee benefits	127,279	123,509	3,770	3.1
Aircraft fuel	121,876	135,419	(13,543)	(10.0)
Sales and distribution costs	63,915	61,981	1,934	3.1
Aircraft maintenance	62,157	57,078	5,079	8.9
Airport and navigation fees	47,533	46,035	1,498	3.3
Aircraft rent	2,674	6,787	(4,113)	(60.6)
Other airline costs	52,280	62,599	(10,319)	(16.5)
Other	38,609	28,433	10,176	35.8
Depreciation and amortization	62,965	50,164	12,801	25.5
Restructuring costs	3,078	66	3,012	4,563.6
Reversal of impairment of the investment in a joint venture	-	(3,112)	3,112	100.0
Share of net income of a joint venture	-	(130)	130	100.0
	881,461	837,927	43,534	5.2
Operating loss	(51,956)	(52,429)	473	0.9
Financing costs	39,685	35,640	4,045	11.3
Financing income	(8,220)	(13,025)	4,805	36.9
Gain on asset disposals	(5,183)	(5,784)	601	10.4
Change in fair value of derivatives	(3,462)	22,159	(25,621)	(115.6)
Revaluation of liability related to warrants	(7)	11,747	(11,754)	(100.1)
Foreign exchange (gain) loss	47,472	(42,127)	89,599	212.7
Gain on long-term debt modification	(216)	_	(216)	100.0
Loss before income tax expense	(122,025)	(61,039)	(60,986)	(99.9)
Income taxes (recovery)				
Current	408	401	7	1.7
Deferred	99	(463)	562	121.4
	507	(62)	569	917.7
Net loss for the period	(122,532)	(60,977)	(61,555)	(100.9)

### **REVENUES**

We generate our revenues from outgoing tour operators, travel agencies, distribution, incoming tour operators and services at travel destinations.

Compared with 2024, our revenues were up \$44.0 million (5.6%) for the quarter ended January 31, 2025. Across the entire network, the capacity offered increased by 0.5% compared with 2024. Overall, traffic, expressed in revenue-passenger-miles, was 1.0% higher than in 2024, and our airline unit revenues, expressed in revenue per passenger-mile (or "yield") were up 1.7%. Across all our markets, the Corporation reported a load factor of 80.6% compared with 80.2% in 2024. Our ancillary revenues and other revenues also increased compared with the corresponding quarter of 2024.

### **OPERATING EXPENSES**

Total operating expenses were up \$43.5 million (5.2%) for the quarter, compared with 2024. This increase was mainly attributable to increased costs of providing tourism services, the weakening of the Canadian dollar against the U.S. currency and higher capacity compared with the first quarter of 2024.

### Costs of providing tourism services

Costs of providing tourism services are incurred by our tour operators. They include primarily hotel room costs as well as transfer and excursion costs. Compared with 2024, these costs increased by \$30.0 million (11.1%) for the quarter, due primarily to the increased cost of person-nights compared with 2024 and the weakening of the Canadian dollar against the U.S. currency.

#### Salaries and employee benefits

Salaries and employee benefits were up \$3.8 million (3.1%) for the quarter, compared with 2024. This increase was mainly attributable to the higher number of employees following the insourcing of passenger and ramp services at Montréal-Trudeau International Airport and to wage increases.

### Aircraft fuel

Aircraft fuel expense was down \$13.5 million (10.0%) for the quarter. The decrease was mainly attributable to a 15.2% drop in fuel prices, partially offset by the weakening of the Canadian dollar against the U.S. currency and the higher volume of litres consumed due to increased capacity, compared with the corresponding period of 2024.

### Sales and distribution costs

Sales and distribution costs include commissions paid to travel agencies, credit card fees, distribution expenses and marketing expenses. Other costs were up \$1.9 million (3.1%) for the quarter, compared with 2024. This increase was mainly driven by higher business volume and marketing expenses.

#### Aircraft maintenance

Aircraft maintenance costs consist mainly of non-capitalizable engine and airframe maintenance expenses incurred by Air Transat for aircraft as well as in connection with the provision for return conditions. These costs were up \$5.1 million (8.9%) for the quarter, compared with 2024. This increase was mainly attributable to the addition of seven aircraft to our fleet during the previous fiscal year, the recent sale and leaseback transaction for four Pratt & Whitney GTF engines, and in part to the unfavourable effect of lower interest rates on the provision for return conditions, partially offset by a decrease in maintenance work performed in accordance with the manufacturers' maintenance plans, compared with 2024.

### Airport and navigation fees

Airport and navigation fees consist mainly of fees charged by airports and air traffic control entities. These fees were up \$1.5 million (3.3%) for the quarter, compared with 2024. This increase mainly resulted from the greater capacity deployed compared with 2024 and from higher prices.

## Aircraft rent

Aircraft rent refers to variable aircraft rent and rent under short-term leases. Compared with 2024, these expenses decreased by \$4.1 million (60.6%) during the quarter. This decrease resulted mainly from a lower average number of aircraft under short-term leases in 2025, compared with the corresponding quarter of the previous fiscal year.

### Other airline costs

Other airline costs consist mainly of handling, crew, catering costs and other costs related to airline operations. Other airline costs were down \$10.3 million (16.5%) for the quarter, compared with 2024. This decrease was mainly related to the lower average number of aircraft under short-term leases compared with 2024 and the insourcing of passenger and ramp services at the Montréal-Trudeau International Airport.

### Other

Other costs were up \$10.2 million (35.8%) for the quarter, compared with 2024. This increase resulted mainly from costs incurred related to our Elevation optimization program compared with 2024.

## Depreciation and amortization

Depreciation and amortization expense includes depreciation and amortization as well as impairment losses relating to property, plant and equipment and intangible assets. Depreciation and amortization expense was up \$12.8 million (25.5%) for the first quarter, compared with 2024. These increases were primarily due to the commissioning of three Airbus A330s and four Airbus A321LRs in 2024.

### **Restructuring costs**

Restructuring costs are employee termination benefits related to the changes in organizational structure. For the quarter ended January 31, 2025, restructuring costs included an expense for employee termination benefits of \$3.1 million, compared with the quarter ended January 31, 2024, which included employee relocation costs of \$0.1 million.

### Reversal of impairment of the investment in a joint venture

Prior to the closing of the transaction for the sale of its interest in a joint venture entered into during the quarter ended January 31, 2024, the Corporation recorded a reversal of impairment of \$3.1 million, corresponding to the cumulative impairment losses recognized in relation to its investment in a joint venture.

### Share of net income of a joint venture

Share of net income of a joint venture represented our share of the net income of Desarrollo Transimar, our hotel joint venture. On January 9, 2024, the Corporation disposed of its 50% interest in Desarrollo Transimar to its co-shareholder.

### **OPERATING RESULTS**

Given the above, we reported an operating loss of \$52.0 million during the first quarter, compared with an operating loss of \$52.4 million in 2024.

Despite an operating loss comparable to that in 2024, the Corporation is continuing to incur additional costs resulting from the Pratt & Whitney GTF engine issues, including issues related to the long-term leases for three Airbus A330s contracted in 2024 to maintain the capacity offered. The operating loss also includes costs incurred for our Elevation optimization program, such as professional fees for a firm specializing in helping the Corporation accelerate the achievement of targeted results of strategic initiatives and employee termination benefits related to organizational restructuring.

For the quarter, the Corporation reported adjusted operating income of \$20.0 million (2.4%), compared with an adjusted operating loss of \$3.3 million (0.4%) in 2024.

## **OTHER EXPENSES AND REVENUES**

## **Financing costs**

Financing costs include interest on lease liabilities, long-term debt and other interest, standby fees, arrangement fees as well as financial expenses, net of proceeds from deferred government grant. Financing costs increased by \$4.0 million (11.3%) for the quarter, compared with 2024. The increase resulted from the rise in lease liabilities, mainly due to the addition of seven new aircraft leases in 2024.

## **Financing income**

Financing income was down \$4.8 million (36.9%) during the quarter, compared with 2024, due to lower interest rates and the decrease in average cash and cash equivalents balances.

### Gain on asset disposals

During the quarter ended January 31, 2025, the Corporation recorded a gain on sale and leaseback of asset of \$5.2 million following the sale and leaseback of a Pratt & Whitney GTF engine.

On January 9, 2024, the Corporation closed the agreement for the sale and purchase of its 50% stake in Desarrollo Transimar, a Mexican company operating a hotel, the Armony Luxury Resort & Spa for US\$15.5 million, [\$20.7 million]. Following this transaction, the Corporation recorded a gain on disposal of an investment of \$5.8 million.

## Change in fair value of derivatives

The change in fair value of derivatives corresponds to the change in fair value, for the year, of the portfolio of derivative financial instruments held and used by the Corporation to manage its exposure to fluctuations in fuel prices and exchange rates.

During the quarter ended January 31, 2025, the fair value of derivative financial instruments related to aircraft fuel and foreign currencies increased by \$3.5 million. This increase was mainly attributable to the rise in the fair value of fuel-related derivative financial instruments due to higher fuel prices and foreign currencies as a result of the weakening of the Canadian dollar against the U.S. currency.

### **Revaluation of liability related to warrants**

The revaluation of the liability related to warrants represents the change in fair value of warrants during the period. For the quarter ended January 31, 2025, the fair value of warrants remained stable, as the closing share price increased from \$1.76 to \$1.81 between October 31, 2024 and January 31, 2025.

### Foreign exchange (gain) loss

For the quarter, the Corporation recognized a foreign exchange loss of \$47.5 million, compared with a foreign exchange gain of \$42.1 million in 2024. The foreign exchange loss resulted mainly from the unfavourable exchange effect on lease liabilities related to aircraft, following the weakening of the Canadian dollar against the U.S. currency.

### Gain on long-term debt modification

On January 31, 2025, the Corporation renegotiated certain terms of its agreement with the Government of Canada for the subordinated debt - LEEFF. The Corporation concluded that the extension of the maturity date to April 29, 2027 (previously April 29, 2026) under the amended agreement was non-substantial as defined in IFRS 9, *Financial Instruments*. Accordingly, as at January 31, 2025, the Corporation recorded a gain on long-term debt modification of \$0.2 million.

## **INCOME TAXES**

Income tax expense totalled \$0.5 million, for the first quarter, compared with an income tax recovery of \$0.1 million for the corresponding quarter of last year. The effective tax rate was 0.4% for the first quarter of 2025, compared with 0.1% for the corresponding period of 2024. The higher effective income tax rate resulted from an increase in the prescribed income tax rate and profitability of certain foreign subsidiaries.

During the quarter ended April 30, 2020, the Corporation stopped recognizing deferred tax assets and wrote down deferred tax asset balances related to Canadian operations whose recognition could no longer be justified under IFRS. Accordingly, during the quarter ended January 31, 2025, no deferred tax assets of Canadian subsidiaries were recognized.

## NET LOSS AND ADJUSTED NET LOSS

Considering the items discussed in the Consolidated Operations section, for the first quarter of 2025, the Corporation reported a net loss of \$122.5 million, or \$3.10 per share (basic and diluted), compared with \$61.0 million, or \$1.58 per share (basic or diluted) during the corresponding quarter of the previous year. For the first quarter of 2025, the weighted average number of outstanding shares used to compute per share amounts was 39,466,000 (basic and diluted), compared with 38,580,000 (basic and diluted) for the corresponding quarter of 2024.

For the first quarter, adjusted net loss amounted to \$75.0 million (\$1.90 per share), compared with \$76.1 million (\$1.97 per share) in 2024.

## SELECTED QUARTERLY FINANCIAL INFORMATION

The Corporation's operations are seasonal in nature; consequently, interim operating results do not proportionately reflect the operating results for a full year. For the quarters reported, revenue growth was mainly attributable to our increased capacity.

The decline in our operating results was attributable, among other things, to the additional costs caused by the Pratt & Whitney GTF engine issue, strike threats (mainly during the first quarters of 2024), increased competition and the economic uncertainty that led to a decline in airline unit revenues. For the 2024 summer season (Q4), the improvement in our operating results compared with 2023 was mainly due to the financial compensation received from the original equipment manufacturer of the GTF engines. As a result, the following quarterly financial information may vary significantly from quarter to quarter.

Selected unaudited quarterly financial information								
(in thousands of dollars, except per share data)	Q2-2023 \$	Q3-2023 \$	Q4-2023 \$	Q1-2024 \$	Q2-2024 \$	Q3-2024 \$	Q4-2024 \$	Q1-2025 \$
Revenues	870,111	746,317	764,467	785,498	973,204	736,203	788,845	829,505
Operating income (loss)	18,740	64,375	44,721	(52,429)	(15,161)	(9,837)	64,700	(51,956)
Net income (loss)	(29,180)	57,303	3,195	(60,977)	(54,387)	(39,893)	41,227	(122,532)
Basic earnings (loss) per share	(0.76)	1.49	0.08	(1.58)	(1.40)	(1.03)	1.05	(3.10)
Diluted earnings (loss) per share	(0.76)	1.49	0.08	(1.58)	(1.40)	(1.03)	1.05	(3.10)
Adjusted operating income (loss) <sup>(1)</sup>	54,505	107,368	80,097	(3,349)	30,150	47,994	128,417	19,969
Adjusted net income (loss) <sup>(1)</sup>	(9,596)	34,888	6,766	(76,066)	(46,868)	(36,300)	31,558	(74,968)
Adjusted net earnings (loss) per share <sup>(1)</sup>	(0.25)	0.91	0.18	(1.97)	(1.21)	(0.93)	0.81	(1.90)

<sup>1</sup> See the Non-IFRS financial measures section

# 7. FINANCIAL POSITION, LIQUIDITY AND CAPITAL RESOURCES

## **CONSOLIDATED FINANCIAL POSITION**

As at January 31, 2025, cash and cash equivalents totalled \$389.4 million compared with \$260.3 million as at October 31, 2024. Cash and cash equivalents in trust or otherwise reserved amounted to \$635.4 million at the end of the first quarter of 2025, compared with \$484.9 million as at October 31, 2024. The Corporation's statement of financial position reflected \$304.6 million in negative working capital, for a ratio of 0.82, compared with \$261.1 million in negative working capital and a ratio of 0.81 as at October 31, 2024.

Total assets increased by \$267.3 million (9.7%), from \$2,750.9 million as at October 31, 2024 to \$3,018.2 million as at January 31, 2025. This increase is explained in the financial position table provided below. Equity decreased by \$122.2 million, from negative equity of \$889.1 million as at October 31, 2024, to \$1,011.3 million as at January 31, 2025. The decrease resulted primarily from the \$122.5 million net loss.

	January 31, 2025	October 31,	Difference	
(in thousands of dollars)	\$	\$	\$	Main reasons for significant differences
Assets				
Cash and cash equivalents	389,355	260,336	129,019	See the Cash flows section
Cash and cash equivalents in trust or otherwise reserved	635,395	484,944	150,451	Seasonal nature of operations
Trade and other receivables	151,412	151,190	222	Increase in amounts receivable from credit card processors and decrease in cash receivable from lessors
Income taxes receivable	770	504	266	No significant difference
Inventories	42,820	40,212	2,608	Increase in inventory of aircraft parts
Prepaid expenses	45,845	31,359	14,486	Increase in prepayments to suppliers due to seasonal nature of operations
Deposits	366,005	367,185	(1,180)	Decrease in deposits with credit card processors, partially offset by an increase in deposits for aircraft maintenance
Deferred tax assets	510	588	(78)	No significant difference
Property, plant and equipment	1,331,573	1,378,871	(47,298)	Amortization for the period, partially offset by acquisitions
Intangible assets	12,677	13,058	(381)	Amortization for the period partially offset by acquisitions
Derivative financial instruments	41,862	22,663	19,199	Favourable change in fuel-related derivatives and foreign currency derivatives contracted

## Transat A.T. Inc.

Management's Discussion and Analysis

	•	October 31,		
(in thousands of dollars)	2025 \$	2024 \$	Difference \$	Main reasons for significant differences
Liabilities	Ŷ	Ŷ	Ş	Main reasons for significant unrerences
		7 / 7 000	07.440	
Trade and other payables	447,331	363,889	83,442	Seasonal nature of operations and increased business volume from packages sold
Income taxes payable	2,320	1,632	688	Increase mainly due to the increase in the prescribed effective income tax rate and profitability of certain foreign subsidiaries
Customer deposits and deferred revenues	1,034,320	781,156	253,164	Seasonal nature of operations and increased business volume
Derivative financial instruments	30,480	15,835	14,645	Unfavourable change in foreign currency derivatives and fuel-related derivatives contracted
Long-term debt and lease liabilities	2,179,276	2,148,017	31,259	Mainly due to the weakening of the Canadian dollar against the U.S. currency and the sale and leaseback of assets, partially offset by principal repayments
Provision for return conditions	187,621	174,368	13,253	Increase mainly related to the passage of time, changes in estimates and the weakening of the Canadian dollar against the U.S. currency
Liability related to warrants	8,512	8,519	(7)	No significant difference
Deferred government grant	113,717	120,784	(7,067)	Revenue from government grants for the period as per the effective interest method
Employee benefits liability	25,470	25,305	165	No significant difference
Deferred tax liabilities	483	481	2	No significant difference
Equity				
Share capital	225,930	225,438	492	Shares issued from treasury
Share-based payment reserve	16,332	16,283	49	Share-based payment expense
Deficit	(1,245,645)	(1,123,113)	(122,532)	Net loss
Cumulative exchange differences	(7,923)	(7,684)	(239)	Foreign exchange gain on the translation of the financial statements of foreign subsidiaries

## **CASH FLOWS**

	Quart	Quarters ended J		
	2025	2024	Difference	
(in thousands of dollars)	\$	\$	\$	
Cash flows related to operating activities	168,578	110,702	57,876	
Cash flows related to investing activities	7,734	(28,745)	36,479	
Cash flows related to financing activities	(47,746)	(63,150)	15,404	
Effect of exchange rate changes on cash	453	(1,168)	1,621	
Net change in cash and cash equivalents	129,019	17,639	111,380	

## **Operating activities**

Operating activities generated cash flows of \$168.6 million, compared with \$110.7 million in 2024. The increase in cash flows generated by operating activities resulted from the \$33.4 million increase in cash flows generated by the net change in non-cash working capital balances related to operations, the \$8.9 million increase in net income before operating items not involving an outlay (receipt) of cash and the \$21.7 million increase in the net change in other operating assets and liabilities, partially offset by the \$6.1 million decrease in the net change in the provision for return conditions.

## **Investing activities**

Cash flows generated by investing activities amounted to \$7.7 million for fiscal 2025, compared with cash outflows of \$28.7 million in 2024. For the quarter ended January 31, 2025, additions to property, plant and equipment and intangible assets amounted to \$22.9 million and consisted primarily in aircraft maintenance and aircraft equipment, compared with \$49.2 million in 2024. During the first quarter of 2025, the Corporation also completed a sale and leaseback transaction for a Pratt & Whitney GTF engine totalling \$30.6 million. In 2024, a net consideration of \$20.4 million was received for the disposal of our investment in Desarrollo Transimar.

## **Financing activities**

For the first quarter, cash flows used in financing activities amounted to \$47.7 million, compared with cash flows of \$63.2 million in 2024, representing a decrease of \$15.4 million. The Corporation made repayments on its lease liabilities amounting to \$47.2 million compared with \$42.9 million in 2024. During the first quarter of 2024, the Corporation made repayments on its credit facilities for a total of \$20.7 million.

## FINANCING

## Funding from the Government of Canada

The Corporation has an agreement with the Government of Canada that allowed it to borrow \$706.7 million in additional liquidity through the Large Employer Emergency Financing Facility (LEEFF).

The fully repayable credit facilities made available by the Canada Enterprise Emergency Funding Corporation ["CEEFC"] under the LEEFF are as follows:

#### Secured debt - LEEFF

On January 31, 2025, the Corporation renegotiated its LEEFF secured debt agreement at the original principal amount of \$78.0 million, including the extension of the maturity date to November 1, 2026 (previously February 1, 2026). The credit facility is secured by a first ranking charge on the assets of the Corporation's Canadian, Mexican, Caribbean and European subsidiaries, subject to certain exceptions and bears interest at Adjusted Term CORRA (Canadian Overnight Repo Rate Average) (previously at the bankers' acceptance rate), plus a premium of 4.5% or at the financial institution's prime rate plus a premium of 3.5%. In the event of a change of control, this credit facility becomes immediately due and payable. Under the terms of the agreement, the Corporation is required to meet certain financial ratios and covenants. As at January 31, 2025, the financial ratios and covenants were met. During the quarter ended January 31, 2024, the Corporation made a repayment of \$11.0 million, bringing the principal balance payable to \$41.4 million. As at January 31, 2025 and as October 31, 2024, the credit facility was fully drawn and the carrying amount stood at \$41.4 million as at January 31, 2025 [\$41.4 million as at October 31, 2024].

#### Subordinated debt – LEEFF

On January 31, 2025, the Corporation renegotiated its LEEFF subordinated debt agreement at the original principal amount of \$312 million, including the extension of the maturity date to April 29, 2027 (previously April 29, 2026) and its conversion into a non-renewable, second-ranking subordinated debt agreement (previously a non-renewable, unsecured credit facility). The credit facility bore interest at a rate of 8.0% until December 31, 2024. The credit facility now bears interest at a rate of 10.0% until December 31, 2025, increasing by 2.0% per annum thereafter. The interest was capitalizable until December 31, 2024. In the event of a change of control, this credit facility becomes immediately due and payable.

The Corporation concluded that the amendments to its debt agreement were non-substantial as defined under IFRS 9, *Financial Instruments*. Accordingly, as at January 31, 2025, the carrying amount of the subordinated debt - LEEFF has been adjusted downward to correspond to the revised amount of future cash flows discounted using the original effective interest rate. The \$0.2 million adjustment was recorded as a gain on long-term debt modification.

As at January 31, 2025 and October 31, 2024, the credit facility was fully drawn and the carrying amount was \$369,8 million as at January 31, 2025 (\$359.6 million as at October 31, 2024).

In the context of the initial financing arrangement related to the subordinated debt - LEEFF, the Corporation issued a total of 13,000,000 warrants for the purchase of an equivalent number of shares of the Corporation (subject to certain limitations described below), with customary adjustment provisions, at an exercise price of \$4.50 per share (representing the volume-weighted average trading price for the five trading days preceding the issuance of the warrants) over a 10-year period, representing 18.75% of the total commitment available under the subordinated debt - LEEFF.

The number of shares issuable upon exercise of the warrants may not exceed 25.0% of the current number of issued and outstanding shares, nor may it result in the holder owning 19.9% or more of the outstanding shares upon exercise of the warrants. In the event of exercise of warrants that surpasses these thresholds, the excess will be payable in cash on the basis of the difference between the market price of Transat's shares and the exercise price. Finally, in the event that the subordinated debt – LEEFF is repaid in full by its maturity, Transat will have the right to redeem all of the warrants for a consideration equal to their fair market value. The warrants will not be transferable prior to the expiry of the period giving rise to the exercise of such redemption right. In addition, the holder of the warrants will benefit from registration rights to facilitate the sale of the underlying shares and the warrants themselves (once the transfer restriction has been lifted).

As at January 31, 2025 and October 31, 2024, a total of 13,000,000 warrants had vested under the drawdowns on the subordinated debt - LEEFF and no warrants had been exercised.

Under the limitations set out above, if the 13,000,000 warrants issued are exercised:

- A maximum of 9,830,037 warrants could be exercised through the issuance of shares;
- 3,169,963 warrants would be payable in cash on the basis of the difference between the market price of Transat's shares and the exercise price.

#### Unsecured credit facility related to travel credits

An amount of \$353.3 million, in the form of an unsecured credit facility to issue refunds to travellers who were scheduled to depart on or after February 1, 2020 and to whom a travel credit was issued as a result of COVID-19. This credit facility matures on April 29, 2028 and bears interest at 1.22%. In the event the secured debt – LEEFF and the subordinated debt – LEEFF have not been repaid, this credit facility could become immediately due and payable upon default under the LEEFF financing, including in the event of a change in control, and in the absence of a waiver by the lenders to enforce such due and payable obligations or in the event of a change of control without the consent of the lenders.

As at January 31, 2025 and October 31, 2024, the credit facility was fully drawn. As at January 31, 2025, the carrying amount of the credit facility was \$238.5 million (\$231.3 million as at October 31, 2024), and an amount of \$113.7 million (\$120.8 million as at October 31, 2024) was also recognized as deferred government grant related to these drawdowns.

In connection with the arrangement of these credit facilities, the Corporation has made certain commitments, including:

- Refunding travellers who were scheduled to depart on or after February 1, 2020 and to whom travel credits have been issued due to COVID-19. The Corporation started processing refunds in early May 2021. As per the agreement, to be eligible, customers had to indicate their desire for a refund before August 26, 2021;
- Complying with restrictions on dividends, stock repurchases and executive compensation;
- Maintaining active employment at its level of April 28, 2021.

### Other credit facilities

#### Revolving credit facility

On January 31, 2025, the Corporation renegotiated its \$50.0 million revolving credit facility agreement for operating purposes, mainly to extend the maturity date to November 1, 2026 (previously February 1, 2026). This agreement can be extended for one year on each anniversary date subject to lender approval and becomes immediately due and payable in the event of a change of control. Under the terms of the agreement, funds may be drawn down by way of bank loans, denominated in Canadian and U.S. dollars. The agreement is secured by a first ranking moveable hypothec on the universality of assets, present and future, of the Corporation's Canadian, Mexican, Caribbean and European subsidiaries, subject to certain exceptions. The facility bears interest at Adjusted Term CORRA or at SOFR (Secured Overnight Financing Rate) in U.S. dollars, plus a premium of 4.5% or at the financial institution's prime rate, plus a premium of 3.5%. Under the terms of the agreement, the Corporation is required to meet certain financial ratios and covenants. As at January 31, 2025, the financial ratios and covenants were met. As at January 31, 2025 and October 31, 2024, the credit facility was fully drawn.

## **Off-balance sheet arrangements**

In the normal course of business, Transat enters into arrangements and incurs obligations that will impact the Corporation's future operations and cash flows, some of which are reported as liabilities in the condensed consolidated financial statements and others are disclosed in the notes to the consolidated financial statements.

Obligations that are not presented as liabilities are considered off-balance sheet arrangements. These contractual arrangements are entered into with non-consolidated entities and consist of the following:

- Guarantees
- Leases related to undelivered aircraft for which commitments have been made with a term of less than 12 months and/or for low value assets
- Purchase obligations

Off-balance sheet arrangements that can be estimated, excluding agreements with suppliers and other obligations, amounted to approximately \$478.7 million as at January 31, 2025 (\$462.6 million as at October 31, 2024) and are detailed as follows:

	As at	As of
OFF-BALANCE SHEET ARRANGEMENTS	January 31, 2025	October 31, 2024
(in thousands of dollars)	\$	\$
Guarantees		
Irrevocable letters of credit	1,793	1,721
Collateral security contracts	1,230	1,153
Leases		
Lease obligations	475,726	459,748
	478,749	462,622

In the normal course of business, guarantees are required in the travel industry to provide indemnifications and guarantees to counterparties in transactions such as leases, irrevocable letters of credit and collateral security contracts. Historically, Transat has not made any significant payments under such guarantees. Leases are entered into to enable the Corporation to lease rather than acquire certain items.

The Corporation has a \$74.0 million annually renewable revolving credit facility for issuing letters of credit. Under this agreement, the Corporation must pledge cash equal to 100% of the amount of the issued letters of credit. As at January 31, 2025, \$70.6 million of the facility was drawn (\$69.6 million as at October 31, 2024), including \$31.2 million (\$31.2 million as at October 31, 2024) to secure obligations under senior executive defined benefit pension agreements; this irrevocable letter of credit is held by a third-party trustee. In the event of a change of control, the irrevocable letter of credit issued to secure obligations under senior agreements will be drawn.

For its U.K. operations, the Corporation has a bank line of credit for issuing letters of credit secured by deposits from which £1.3 million (\$2.3 million) has been drawn down.

As at January 31, 2025, the off-balance sheet arrangements, excluding agreements with suppliers and other obligations, had increased by \$16.1 million compared with October 31, 2024. This increase resulted primarily from the weakening of the Canadian dollar against the U.S. currency.

We believe that the Corporation will be able to meet its obligations with cash on hand, cash flows from operations drawdowns under existing credit facilities or otherwise.

## Debt

The Corporation reported \$699.7 million in long-term debt and \$1,479.6 million in lease liabilities in the consolidated statement of financial position.

The Corporation's total debt stood at \$2,301.5 million as at January 31, 2025, up \$24.2 million from October 31, 2024. This increase was primarily due to the weakening of the Canadian dollar against the U.S. currency and to new lease liabilities, partially offset by the repayment of lease liabilities.

Total net debt decreased by \$104.8 million from \$2,017.0 million as at October 31, 2024 to \$1,912.2 million as at January 31, 2025. The decrease in total net debt was attributable to the increase in cash and cash equivalent balances, partially offset by the increase in total debt.

## **Outstanding shares**

As at January 31, 2025, the Corporation had three authorized classes of shares: an unlimited number of Class A Variable Voting Shares, an unlimited number of Class B Voting Shares and an unlimited number of preferred shares. The preferred shares are non-voting and issuable in series, with each series including the number of shares, designation, rights, privileges, restrictions and conditions as determined by the Board of Directors.

As at March 7, 2025, there were a total of 39,758,236 voting shares outstanding.

## **Stock options**

As at March 7, 2025, a total of 369,702 stock options was outstanding, 103,036 of which were exercisable.

### Warrants

As at January 31, 2025, and as at March 7, 2025, a total of 13,000,000 warrants was issued. As at January 31, 2025, and as at March 7, 2025, a total of 13,000,000 warrants had vested following drawdowns on the credit facility and no warrants had been exercised.

# 8. OTHER

## FLEET

As at January 31, 2025, Air Transat's permanent fleet consisted of sixteen Airbus A330s (332, 345 or 363 seats), nineteen Airbus A321LRs (199 seats), and eight Airbus A321ceos (199 seats).

## LITIGATION

In the normal course of business, the Corporation is exposed to various claims and legal proceedings. There are often many uncertainties surrounding these disputes and the outcome of the individual cases is unpredictable. According to management, these claims and proceedings are adequately provided for or covered by insurance policies and their settlement should not have a significant negative impact on the Corporation's financial position, subject to the paragraph hereunder. The Corporation has directors' and officers' liability insurance and professional liability insurance, with coverage under said insurance policies that is usually sufficient to pay amounts that the Corporation may be required to disburse in connection with these lawsuits that are specific to the directors and officers, and not the Corporation. In addition, the Corporation holds professional liability and general liability insurance for lawsuits relating to non-bodily or bodily injuries sustained. In all these lawsuits, the Corporation has always defended itself vigorously and intends to continue to do so.

As a result of the COVID-19 pandemic, the Corporation has been the subject of a number of applications for authorization to institute class actions in connection with the reimbursement of customer deposits for airline tickets and packages that had to be cancelled. While some of these class actions have not yet been definitively settled, the Corporation has refunded almost all customers, particularly since April 2021, using the unsecured credit facility related to travel credits. Consequently, applications for authorization to institute class actions that have not yet been settled may become moot. In any event, the Corporation will continue to defend itself vigorously in this respect. If the Corporation had to pay an amount related to class actions, the unfavourable effect of the settlement would be recognized in the consolidated statement of income (loss) and could have an unfavourable effect on cash.

# 9. ACCOUNTING

The accounting policies and methods of computation used by the Corporation are the same as those used in the annual consolidated financial statements for the year ended October 31, 2024. There have been no significant changes to the Corporation's accounting policies since that date.

## **CURRENT CHANGES IN ACCOUNTING POLICIES**

## **Amendments to IAS 1 - Presentation of Financial Statements**

In January 2020, the IASB issued *Classification of Liabilities as Current or Non-current* (Amendments to IAS 1), which amends IAS 1, *Presentation of Financial Statements*. The amendments aim to clarify how an entity classifies its debt instruments and other financial liabilities with uncertain settlement dates as current or non-current in particular circumstances. On October 31, 2022, the IASB published amendments to *Classification of Liabilities as Current or Non-current* (Amendments to IAS 1). The amendments aim to improve the information an entity provides when the right to defer settlement of a liability for at least 12 months is subject to the entity complying with covenants after the reporting date. More specifically, the amendments clarify that when an entity has to comply with covenants after the reporting date, those covenants would not affect the classification of debt instruments or other financial liabilities as current or non-current at the reporting date. The amendments require an entity to disclose information about these covenants in the notes to the financial statements. The amendments are effective for annual reporting periods beginning on or after January 1, 2024. The Corporation adopted these amendments during the current quarter and they had no impact on the Corporation's consolidated statement of financial position.

## FUTURE CHANGES IN ACCOUNTING POLICIES

### IFRS 9 - Financial Instruments and IFRS 7 - Financial Instruments: Disclosures

In May 2024, the IASB issued narrow-scope amendments to IFRS 9 and IFRS 7. The amendments clarify guidance on the classification of financial assets that include environmental, social and corporate governance linked features; they also clarify the date on which a financial asset or financial liability is derecognized when it is settled using an electronic payment system.

The amendments will be applicable for fiscal years beginning on or after January 1, 2026, with earlier adoption permitted. The Corporation is currently assessing the potential impact of these amendments on its consolidated financial statements.

## **IFRS 18 - Presentation and Disclosure in Financial Statements**

In April 2024, the IASB issued IFRS 18, *Presentation and Disclosure in Financial Statements*, which will replace IAS 1, *Presentation of Financial Statements* but will carry forward many requirements from IAS 1. The standard sets out requirements on presentation and disclosures in financial statements. It introduces a defined structure for the statement of income composed of required categories and subtotals. The standard also introduces specific disclosure requirements for management-defined performance measures and a reconciliation between these measures and the most similar subtotal specified in IFRS, which must be disclosed in a single note.

IFRS 18 is applicable for fiscal years beginning on or after January 1, 2027, with earlier application permitted. The Corporation is currently assessing the impact of IFRS 18 adoption on its consolidated financial statements.

# 10. CONTROLS AND PROCEDURES

In accordance with the National Instrument 52-109 of the Canadian Securities Authorities, the Corporation has filed certificates signed by the President and Chief Executive Officer and the Chief Financial Officer who, among other things, deem adequate as at January 31, 2025 the design of:

- Disclosure controls and procedures, which provide reasonable assurance that material financial information has been duly disclosed by the Corporation and its subsidiaries and that this information is recorded, processed, summarized and reported within the time periods specified in legislation;
- Internal control over financial reporting ("ICFR"), which, in accordance with COSO 2013 controls, provides reasonable
  assurance regarding the reliability of the Corporation's financial reporting and the preparation of financial statements in
  accordance with IFRS.

The President and Chief Executive Officer and the Chief Financial Officer of the Corporation have also evaluated whether there were changes to its ICFR during the quarter ended January 31, 2025 that have materially affected, or are reasonably likely to materially affect, the ICFR. No such significant changes were identified through their evaluation.

# **11. KEY INDICATORS**

To date, for the second quarter of 2025, load factors are 2 percentage points lower than on the same date in fiscal 2024, while airline unit revenues, expressed in revenue per passenger mile (or "yield"), are 2% higher than in the corresponding period last year. While it is too early to have a complete picture for the summer, the winter trends seem to be continuing into summer 2025.

For fiscal year 2025, the Corporation expects to increase available capacity by 2%, measured in available seat-miles, compared to 2024, with potential adjustments depending on the evolving situation with Pratt & Whitney GTF engine issues.

# TRANSAT A.T. INC. CONSOLIDATED STATEMENTS OF FINANCIAL POSITION

		As at	As at
Unaudited		January 31, 2025	October 31, 2024
(in thousands of Canadian dollars)	Notes	\$	\$
ASSETS	8		
Cash and cash equivalents		389,355	260,336
Cash and cash equivalents in trust or otherwise reserved	3	604,219	453,768
Trade and other receivables	4	151,412	151,190
Income taxes receivable		770	504
Inventories	5	42,820	40,212
Prepaid expenses		45,845	31,359
Derivative financial instruments		41,862	22,663
Current portion of deposits	6	117,047	126,798
Current assets		1,393,330	1,086,830
Cash and cash equivalents reserved	3	31,176	31,176
Deposits	6	248,958	240,387
Deferred tax assets		510	588
Property, plant and equipment	7	1,331,573	1,378,871
Intangible assets		12,677	13,058
Non-current assets		1,624,894	1,664,080
		3,018,224	2,750,910
LIABILITIES			
Trade and other payables		447,331	363,889
Income taxes payable		2,320	1,632
Customer deposits and deferred revenues		1,034,320	781,156
Derivative financial instruments		30,480	15,835
Current portion of lease liabilities	8	174,948	176,920
Liability related to warrants	9	8,512	8,519
Current liabilities		1,697,911	1,347,951
Long-term debt and lease liabilities	8	2,004,328	1,971,097
Deferred government grant	8	113,717	120,784
Provision for return conditions	10	187,621	174,368
Employee benefits liability		25,470	25,305
Deferred tax liabilities		483	481
Non-current liabilities		2,331,619	2,292,035
NEGATIVE EQUITY			
Share capital	11	225,930	225,438
Share-based payment reserve		16,332	16,283
Deficit		(1,245,645)	(1,123,113)
Cumulative exchange differences		(7,923)	(7,684)
		(1,011,306)	(889,076)
		3,018,224	2,750,910

See accompanying notes to the interim unaudited condensed consolidated financial statements

On behalf of the Board,

Amulzo

Kumi ChiTT.

Director

Director

# TRANSAT A.T. INC. CONSOLIDATED STATEMENTS OF LOSS

		Quarters ende	-
Unaudited		2025	2024
(in thousands of Canadian dollars, except per share amounts)	Notes	\$	\$
Revenues	12	829,505	785,498
Operating expenses			
Costs of providing tourism services		299,095	269,098
Salaries and employee benefits		127,279	123,509
Aircraft fuel		121,876	135,419
Sales and distribution costs		63,915	61,981
Aircraft maintenance		62,157	57,078
Airport and navigation fees		47,533	46,035
Aircraft rent	8	2,674	6,787
Other airline costs		52,280	62,599
Other		38,609	28,433
Depreciation and amortization		62,965	50,164
Restructuring costs	13	3,078	66
Reversal of impairment of the investment in a joint venture		-	(3,112
Share of net income of a joint venture		-	(130
		881,461	837,927
Operating loss		(51,956)	(52,429
Financing costs	8	39,685	35,640
Financing income		(8,220)	(13,025
Gain on asset disposals	14	(5,183)	(5,784
Change in fair value of derivatives		(3,462)	22,159
Revaluation of liability related to warrants	9	(7)	11,747
Foreign exchange (gain) loss		47,472	(42,127
Gain on long-term debt modification	8	(216)	-
Loss before income tax expense		(122,025)	(61,039
Income taxes (recovery)			
Current		408	401
Deferred		99	(463
		507	(62
Net loss for the period		(122,532)	(60,977
Loss per share	11		
Basic		(3.10)	(1.58
Diluted		(3.10)	(1.58

See accompanying notes to the interim unaudited condensed consolidated financial statements

## TRANSAT A.T. INC. CONSOLIDATED STATEMENTS OF COMPREHENSIVE LOSS

	Quarters ende	d January 31
Unaudited	2025	2024
(in thousands of Canadian dollars)	\$	\$
Net loss for the period	(122,532)	(60,977)
Other comprehensive loss		
Items that will be reclassified to net loss		
Foreign exchange loss on translation of financial statements of foreign subsidiaries	(239)	(382)
Total other comprehensive loss	(239)	(382)
Comprehensive loss for the year	(122,771)	(61,359)

## **CONSOLIDATED STATEMENTS OF CHANGES IN NEGATIVE EQUITY**

Unaudited	Share capital	Share-based payment reserve	Deficit	Cumulative exchange differences	Total negative equity
(in thousands of Canadian dollars)	Share capital	s s	Ś	Ś	s s
Balance as at October 31, 2023	223,450	16,329	(1,008,452)	(10,366)	(779,039)
Net loss for the period	_	_	(60,977)	_	(60,977)
Other comprehensive loss	-	-	-	(382)	(382)
Comprehensive loss for the period	-	_	(60,977)	(382)	(61,359)
Issued from treasury	414	_	_	_	414
Reversal of share-based payment expense	-	(195)	-	_	(195)
Balance as at January 31, 2024	223,864	16,134	(1,069,429)	(10,748)	(840,179)
Net loss for the period	-	-	(53,053)	_	(53,053)
Other comprehensive income (loss)	-	-	(631)	3,064	2,433
Comprehensive income (loss) for the period	-	-	(53,684)	3,064	(50,620)
Issued from treasury	1,574	-	_	_	1,574
Share-based payment expense	-	149	-	_	149
Balance as at October 31, 2024	225,438	16,283	(1,123,113)	(7,684)	(889,076)
Net loss for the period	-	-	(122,532)	_	(122,532)
Other comprehensive loss	-	-	-	(239)	(239)
Comprehensive loss for the period	-	-	(122,532)	(239)	(122,771)
Issued from treasury	492	_	_	_	492
Share-based payment expense	-	49	-	_	49
Balance as at January 31, 2025	225,930	16,332	(1,245,645)	(7,923)	(1,011,306)

See accompanying notes to the interim unaudited condensed consolidated financial statements

# TRANSAT A.T. INC. CONSOLIDATED STATEMENTS OF CASH FLOWS

		Quarters ende	d January 31
Unaudited		2025	2024
(in thousands of Canadian dollars)	Notes	\$	\$
OPERATING ACTIVITIES			
Net loss for the period		(122,532)	(60,977)
Operating items not involving an outlay (receipt) of cash:			
Depreciation and amortization	7	62,965	50,164
Change in fair value of derivatives		(3,462)	22,159
Revaluation of liability related to warrants	9	(7)	11,747
Foreign exchange (gain) loss		47,472	(42,127)
Gain on asset disposals	14	(5,183)	(5,784)
Gain on long-term debt modification	8	(216)	-
Capitalized interest on long-term debt and lease liabilities		11,831	10,848
Deferred taxes		99	(463)
Employee benefits		477	465
Share-based payment expense (reversal)		49	(195)
Reversal of impairment of the investment in a joint venture		-	(3,112)
Share of net income of a joint venture		-	(130)
		(8,507)	(17,405)
Net change in non-cash working capital balances related to operations		170,938	137,578
Net change in provision for return conditions		6,132	12,232
Net change in other assets and liabilities related to operations		15	(21,703)
Cash flows related to operating activities		168,578	110,702
INVESTING ACTIVITIES			
Additions to property, plant and equipment and other intangible assets		(22,881)	(49,159)
Net proceeds from sale and leaseback of assets	7	30,615	-
Consideration received for an investment disposal, net of transaction costs		_	20,414
Cash flows related to investing activities		7,734	(28,745)
FINANCING ACTIVITIES			
Repayment of lease liabilities	8	(47,183)	(42,864)
Transaction costs		(1,055)	-
Proceeds from issuance of shares	11	492	414
Repayment of long-term debt	8	_	(20,700)
Cash flows related to financing activities		(47,746)	(63,150)
Effect of exchange rate changes on cash and cash equivalents		453	(1,168)
Net change in cash and cash equivalents		129,019	17,639
Cash and cash equivalents, beginning of period		260,336	435,647
Cash and cash equivalents, end of period		389,355	453,286
Supplementary information (as reported in operating activities)			
Net income taxes paid (recovered)		51	(172)
Interest received		(7,635)	(12,375)
Interest paid		26,840	23,115

See accompanying notes to the interim unaudited condensed consolidated financial statements

[Amounts are expressed in thousands of Canadian dollars, except for per share amounts or unless specified otherwise] [unaudited]

## Note 1 Corporate information

Transat A.T. Inc. [the "Corporation"], headquartered at 300 Léo-Pariseau Street, Montréal, Québec, Canada, is incorporated under the *Canada Business Corporations Act*. Its Class A Variable Voting Shares and Class B Voting Shares are listed on the Toronto Stock Exchange and traded under a single ticker, namely "TRZ."

Transat A.T. Inc. is an integrated company specializing in the organization, marketing and distribution of holiday travel. The core of its business consists of a Canadian leisure airline, offering international and Canadian destinations, and is vertically integrated with its other services of holiday packages, distribution through a dynamic travel agency network and value-added services at travel destinations.

The interim condensed consolidated financial statements of Transat A.T. Inc. for the quarter ended January 31, 2025 were approved by the Corporation's Board of Directors on March 12, 2025.

The Corporation's operations are seasonal in nature; consequently, interim operating results do not necessarily proportionately reflect the operating results for a full year.

## Note 2 Significant accounting policies

## **Basis of preparation**

These interim condensed consolidated financial statements of the Corporation and its subsidiaries have been prepared in accordance with International Financial Reporting Standards ["IFRS"], as issued by the International Accounting Standards Board ["IASB"] and as adopted by the Accounting Standards Board of Canada. These interim condensed consolidated financial statements were prepared in accordance with IAS 34, *Interim Financial Reporting*.

These interim condensed consolidated financial statements are presented in Canadian dollars, the Corporation's functional currency, except where otherwise indicated. Each entity of the Corporation determines its own functional currency and items included in the financial statements of each entity are measured using that functional currency.

The same accounting policies and methods of computation are followed in these interim condensed consolidated financial statements as compared with the most recent annual consolidated financial statements. The interim condensed consolidated financial statements should be read in conjunction with the audited annual consolidated financial statements and notes included in the Corporation's Annual Report for the year ended October 31, 2024.

These interim condensed consolidated financial statements have been prepared on a going concern basis, at historical cost, except for financial assets and liabilities classified as financial assets/liabilities at fair value through profit or loss and financial assets/liabilities at fair value through other comprehensive income (loss) and measured at fair value.

## **Current changes in accounting policies**

### Amendments to IAS 1 - Presentation of Financial Statements

In January 2020, the IASB issued *Classification of Liabilities as Current or Non-current* (Amendments to IAS 1) which amends IAS 1, *Presentation of Financial Statements*. The amendments aim to clarify how an entity classifies its debt instruments and other financial liabilities with uncertain settlement dates as current or non-current in particular circumstances. On October 31, 2022, the IASB published amendments to *Classification of Liabilities as Current or Non-current* (Amendments to IAS 1). The amendments aim to improve the information an entity provides when the right to defer settlement of a liability for at least 12 months is subject to the entity complying with covenants after the reporting date. More specifically, the amendments clarify that when an entity has to comply with covenants after the reporting date, those covenants would not affect the classification of debt instruments or other financial liabilities as current or non-current at the reporting date. The amendments are effective for annual reporting periods beginning on or after January 1, 2024. The Corporation adopted these amendments during the current quarter and they had no impact on the Corporation's consolidated statement of financial position.

## Future changes in accounting policies

#### IFRS 9 - Financial Instruments and IFRS 7 - Financial Instruments: Disclosures

In May 2024, the IASB issued narrow-scope amendments to IFRS 9 and IFRS 7. The amendments clarify guidance on the classification of financial assets that include environmental, social and corporate governance linked features; they also clarify the date on which a financial asset or financial liability is derecognized when it is settled using an electronic payment system.

The amendments will be applicable for fiscal years beginning on or after January 1, 2026, with earlier adoption permitted. The Corporation is currently assessing the potential impact of these amendments on its consolidated financial statements.

#### IFRS 18 - Presentation and Disclosure in Financial Statements

In April 2024, the IASB issued IFRS 18, *Presentation and Disclosure in Financial Statements*, which will replace IAS 1, *Presentation of Financial Statements* but will carry forward many requirements from IAS 1. The standard sets out requirements on presentation and disclosures in financial statements. It introduces a defined structure for the statement of income composed of required categories and subtotals. The standard also introduces specific disclosure requirements for management-defined performance measures and a reconciliation between these measures and the most similar subtotal specified in IFRS, which must be disclosed in a single note.

IFRS 18 is applicable for fiscal years beginning on or after January 1, 2027, with earlier application permitted. The Corporation is currently assessing the impact of IFRS 18 adoption on its consolidated financial statements.

### Note 3 Cash and cash equivalents in trust or otherwise reserved

As at January 31, 2025, cash and cash equivalents in trust or otherwise reserved included \$562,501 [\$413,049 as at October 31, 2024] in funds received from customers, primarily Canadians, for services not yet rendered or for which the restriction period had not ended, in accordance with Canadian regulators and the Corporation's business agreements with certain credit card processors. Cash and cash equivalents in trust or otherwise reserved also included an amount of \$72,894, of which \$31,176 was recorded as non-current assets [\$71,895 as at October 31, 2024, \$31,176 of which was recorded as non-current assets], and pledged as collateral security against letters of credit.

### Note 4 Trade and other receivables

	As at January 31, 2025	As at October 31, 2024
	\$	\$
Credit card processor receivables	46,674	41,904
Cash receivable from lessors	36,408	40,139
Government receivables	26,750	28,176
Trade receivables	14,168	14,330
Other receivables	27,412	26,641
	151,412	151,190

### Note 5 Inventories

	As at January 31, 2025	As at October 31, 2024
	\$	\$
Spare parts and supplies	38,499	35,599
Fuel	4,321	4,613
	42,820	40,212

## Transat A.T. inc.

Notes to interim condensed consolidated financial statements

## Note 6 Deposits

	As at January 31, 2025	As at October 31, 2024
	\$	\$
Maintenance deposits with lessors	198,206	191,527
Deposits with credit card processors	104,690	114,806
Deposits on leased aircraft and engines	53,126	50,937
Deposits with suppliers	9,983	9,915
	366,005	367,185
Less current portion	117,047	126,798
	248,958	240,387

## Note 7 Property, plant and equipment

	Leasehold improvements Fleet \$	Aircraft equipment \$	Office furniture and equipment \$	Land, building and leasehold improvements \$	Right of use Fleet \$	Right of use Real estate and other \$	Total \$
Cost							
Balance as at October 31, 2024	107,485	170,530	39,497	18,564	2,108,287	113,899	2,558,262
Additions	-	4,283	382	23	28,183	-	32,871
Disposals	-	(18,139)	-	-	-	-	(18,139)
Write-offs	-	(73)	-	-	-	(1,582)	(1,655)
Exchange difference	84	-	46	28	(84)	10	84
Balance as at January 31, 2025	107,569	156,601	39,925	18,615	2,136,386	112,327	2,571,423
Accumulated depreciation							
Balance as at October 31, 2024	78,459	82,380	33,269	12,518	894,563	78,202	1,179,391
Depreciation	1,919	3,512	848	161	54,231	1,381	62,052
Disposals	-	-	-	-	-	-	-
Write-offs	-	(73)	-	-	-	(1,582)	(1,655)
Exchange difference	-	-	35	20	-	7	62
Balance as at January 31, 2025	80,378	85,819	34,152	12,699	948,794	78,008	1,239,850
Net book value as at January 31, 2025	27,191	70,782	5,773	5,916	1,187,592	34,319	1,331,573

## Property, plant and equipment related to the fleet

During the quarter ended January 31, 2025, the Corporation sold a spare Pratt & Whitney GTF engine under a sale and leaseback transaction. The Corporation measured the right-of-use asset resulting from the sale and leaseback transaction in proportion to the previous carrying amount of the asset to which the Corporation retains the right of use. Accordingly, the Corporation recognized a gain on the sale and leaseback of assets of \$5,183 *[Note 14]*, which represents the excess of the proceeds from disposal over the lease liability and the change in the asset related to the transaction. Total proceeds received amounted to \$30,615, and the Corporation recorded a right-of-use asset of \$11,397 and lease liabilities of \$18,690, while the carrying amount of the engine sold was \$18,139. The spare engine will continue to be operated under the 10-year lease entered into under this sale and leaseback transaction.

## Note 8 Long-term debt and lease liabilities

The following table details the maturities and weighted average interest rates related to long-term debt and lease liabilities as at January 31, 2025 and October 31, 2024. The current portion of lease liabilities includes deferred rent payments related to aircraft leases of \$15,277 [\$23,536 as at October 31, 2024]:

	Final maturity	Weighted average effective interest rate	As at January 31, 2025	As at October 31, 2024
		%	\$	\$
Long-term debt				
Secured debt - LEEFF	2027	8.10	41,400	41,400
Subordinated debt - LEEFF	2027	13.43	369,787	359,556
Unsecured credit facility - Travel credits	2028	14.00	238,491	231,339
Revolving credit facility	2027	8.10	50,000	50,000
Long-term debt		12.93	699,678	682,295
Lease liabilities				
Fleet	2025-2036	6.43	1,440,134	1,425,144
Real estate and other	2025-2037	5.57	39,464	40,578
Lease liabilities		6.41	1,479,598	1,465,722
Total long-term debt and lease liabilities		8.50	2,179,276	2,148,017
Current portion of lease liabilities			(174,948)	(176,920)
Long-term debt and lease liabilities			2,004,328	1,971,097

## Funding from the Government of Canada

The Corporation has an agreement with the Government of Canada that allowed it to borrow \$706,700 through the Large Employer Emergency Financing Facility ["LEEFF"]. The fully repayable credit facilities made available by the Canada Enterprise Emergency Funding Corporation ["CEEFC"] under the LEEFF, are as follows:

### Secured debt - LEEFF

On January 31, 2025, the Corporation renegotiated its LEEFF secured debt agreement at the original principal amount of \$78,000, including the extension of the maturity date to November 1, 2026 (previously February 1, 2026). The credit facility is secured by a first ranking charge on the assets of the Corporation's Canadian, Mexican, Caribbean and European subsidiaries, subject to certain exceptions and bears interest at Adjusted Term CORRA (Canadian Overnight Repo Rate Average) (previously at the bankers' acceptance rate) plus a premium of 4.5% or at the financial institution's prime rate plus a premium of 3.5%. In the event of a change of control, this credit facility becomes immediately due and payable. Under the terms of the agreement, the Corporation is required to meet certain financial ratios and covenants. As at January 31, 2025, the financial ratios and covenants were met. During the quarter ended January 31, 2024, the Corporation made a repayment of \$11,000, bringing the principal payable to \$41,400. As at January 31, 2025 and October 31, 2024, the credit facility was fully drawn, and the carrying amount stood at \$41,400 as at January 31, 2025 [\$41,400 as at October 31, 2024].

The Corporation concluded that the modification related to the extension of the maturity date renegotiated on January 31, 2025 was non-substantial as defined in IFRS 9, *Financial Instruments*. As this floating-rate financial liability was initially recorded at an amount equal to the principal to be repaid at maturity, a new estimate of future payments did not have an effect on the carrying amount of the liability. No adjustment has been recorded related to these amendments.

#### Subordinated debt - LEEFF

On January 31, 2025, the Corporation renegotiated its LEEFF subordinated debt agreement with an initial principal amount of \$312,000, mainly to extend the maturity date to April 29, 2027 (previously April 29, 2026) and convert it into a non-renewable, second-ranking subordinated agreement (previously a subordinated, non-renewable credit facility). The credit facility bore interest at 8.0% until December 31, 2024. It now bears interest at 10% until December 31, 2025, increasing by 2% per annum thereafter. The interest was capitalizable until December 31, 2024. In the event of a change of control, this credit facility becomes immediately due and payable.

The Corporation concluded that the amendments to its debt agreement were non-substantial as defined under IFRS 9, *Financial Instruments*. Accordingly, as at January 31, 2025, the carrying amount of the subordinated debt – LEEFF has been adjusted downward to correspond to the revised amount of future cash flows discounted using the original effective interest rate. The adjustment of \$216 was recorded as a gain on modification of long-term debt.

As at January 31, 2025 and October 31, 2024, the credit facility was fully drawn and its carrying amount was \$369,787 as at January 31, 2025 [\$359,556 as at October 31, 2024].

As part of the financing package, the Corporation issued a total of 13,000,000 warrants [Note 9] in connection with the subordinated debt - LEEFF.

#### Unsecured credit facility related to travel credits

An amount of \$353,300 in the form of an unsecured credit facility to issue refunds to travellers who were scheduled to depart on or after February 1, 2020 and to whom a travel credit was issued as a result of COVID-19. This credit facility matures on April 29, 2028 and bears interest at the rate of 1.22%. In the event the secured debt – LEEFF and the subordinated debt – LEEFF have not been repaid, this credit facility could become immediately due and payable upon default under the LEEFF financing, including in the event of a change in control, and in the absence of a waiver by the lenders to enforce such due and payable obligations or in the event of a change of control without the consent of the lenders.

As at January 31, 2025 and October 31, 2024, the credit facility was fully drawn. As at January 31, 2025, the carrying amount of the credit facility was \$238,491 [\$231,339 \$ as at October 31, 2024], and an amount of \$113,717 [\$120,784 as at October 31, 2024] was also recognized as deferred government grant related to these drawdowns. During the year ended January 31, 2025, an amount of \$7,152 was recognized as proceeds from government grants as a reduction of financing costs.

In connection with the arrangement of these credit facilities, the Corporation has made certain commitments, including:

- Refunding travellers who were scheduled to depart on or after February 1, 2020 and to whom travel credits have been issued due to COVID-19. The Corporation started processing refunds in early May 2021. As per the agreement, to be eligible, customers had to indicate their desire for a refund before August 26, 2021;
- Complying with restrictions on dividends, stock repurchases and executive compensation;
- Maintaining active employment at its level of April 28, 2021.

## **Other credit facilities**

#### **Revolving credit facility**

On January 31, 2025, the Corporation renegotiated its \$50,000 revolving credit facility agreement for operating purposes, mainly to extend the maturity date to November 1, 2026 (previously February 1, 2026). This agreement can be extended for one year on each anniversary date subject to lender approval and becomes immediately due and payable in the event of a change of control. Under the terms of the agreement, funds may be drawn down by way of bank loans, denominated in Canadian and U.S. dollars. The agreement is secured by a first ranking moveable hypothec on the universality of assets, present and future, of the Corporation's Canadian, Mexican, Caribbean and European subsidiaries, subject to certain exceptions. The facility bears interest at Adjusted Term CORRA or at SOFR (Secured Overnight Financing Rate) in U.S. dollars, plus a premium of 4.5% or at the financial institution's prime rate, plus a premium of 3.5%. Under the terms of the agreement, the Corporation is required to meet certain financial ratios and covenants. As at January 31, 2025, the financial ratios and covenants were met. As at January 31, 2025 and October 31, 2024, the credit facility was fully drawn.

The Corporation concluded that the modifications related to its rotating credit facility were non-substantial as defined in IFRS 9, *Financial Instruments*. As this floating-rate financial liability was initially recorded at an amount equal to the principal to be repaid at maturity, a new estimate of future payments did not have an effect on the carrying amount of the liability. No adjustment has been recorded related to these amendments.

#### Revolving credit facility agreement - Letters of credit

The Corporation has a \$74,000 annually renewable revolving credit facility for the issuance of letters of credit. Under this agreement, the Corporation must pledge cash equal to 100% of the amount of the issued letters of credit. As at January 31, 2025, \$70,601 had been drawn down under the facility [\$69,595 as at October 31, 2024], \$31,176 of which was to secure obligations under senior executive defined benefit pension agreements; this irrevocable letter of credit is held by a third-party trustee. In the event of a change of control, the irrevocable letter of credit issued to secure the obligations under senior executive defined benefit pension agreements.

## **Financing costs**

Interest expense for the periods ended January 31, 2025 and 2024, is detailed as follows:

		Quarters ended January 31	
	2025 \$	2024 \$	
Interest expense on lease liabilities	22,622	17,579	
Interest expense on long-term debt	14,957	15,737	
Accretion on provision for return conditions	1,302	1,844	
Other interest	804	480	
Financing costs	39,685	35,640	

## **Rent expense**

Rent expense for the periods ended January 31, 2025 and 2024, is detailed as follows:

		ers ended anuary 31
	2025 \$	2024 \$
Variable lease payments	1,940	3,942
Short-term leases	734	2,845
Aircraft rent	2,674	6,787
Variable lease payments	94	_
Short-term leases	1,323	1,967
Low value leases	67	81
	4,158	8,835

## Cash flows related to lease liabilities

The following table details cash flows related to repayments of lease liabilities for the quarter ended January 31, 2025:

	Cash flows	Non-cash changes	Total
	\$	\$	\$
Balance as at October 31, 2024			1,465,722
Repayments	(47,183)	-	(47,183)
New lease liabilities (new contracts and amendments)	-	17,954	17,954
Interest portion of deferred rent payments	-	232	232
Offset of rent payments	-	(8,683)	(8,683)
Exchange difference	-	51,556	51,556
Balance as at January 31, 2025	(47,183)	61,059	1,479,598

## **Maturity analysis**

Repayment of principal and interest on long-term debt and lease liabilities as at January 31, 2025 is detailed as follows. Interest on long-term debt only includes interest payable as at January 31, 2025. Lease liabilities denominated in U.S. dollars were translated at the USD/CAD closing rate of 1.4465 as at January 31, 2025:

Year ending October 31	2025	2026	2027	2028	2029	2030 and up	Total
	\$	\$	\$	\$	\$	\$	\$
Long-term debt obligations	-	_	461,187	238,491	_	_	699,678
Fleet	194,010	251,383	238,924	225,101	206,602	763,106	1,879,126
Real estate and other	4,039	5,637	7,216	3,724	5,200	25,091	50,907
Lease liabilities	198,049	257,020	246,140	228,825	211,802	788,197	1,930,033
Total	198,049	257,020	707,327	467,316	211,802	788,197	2,629,711

Note 7 provides the information required for right-of-use assets and depreciation. Note 15 details the information required with respect to leases of aircraft that will be delivered in the coming years.

## Note 9 Liability related to warrants

In the context of the initial financing arrangement related to the subordinated debt – LEEFF [Note 8], on April 29, 2021, the Corporation issued to the Government of Canada a total of 13,000,000 warrants for the purchase of an equivalent number of shares of the Corporation (subject to certain limitations described below), with customary adjustment provisions, at an exercise price of \$4.50 per share, exercisable over a 10-year period, representing 18.75% of the total commitment available under the subordinated debt – LEEFF.

The number of shares issuable upon exercise of the warrants may not exceed 25.0% of the current number of issued and outstanding shares, nor may it result in the holder owning 19.9% or more of the outstanding shares upon exercise of the warrants. In the event of exercise of warrants that surpasses these thresholds, the excess will be payable in cash on the basis of the difference between the market price of Transat's shares and the exercise price. Finally, in the event that the subordinated debt – LEEFF is repaid in full by its maturity, Transat will have the right to redeem all of the warrants for a consideration equal to their fair market value. The warrants will not be transferable prior to the expiry of the period giving rise to the exercise of such redemption right. In addition, the holder of the warrants will benefit from registration rights to facilitate the sale of the underlying shares and the warrants themselves (once the transfer restriction has been lifted).

As at January 31, 2025 and October 31, 2024, a total of 13,000,000 warrants had vested under the drawdowns on the subordinated debt - LEEFF and no warrants had been exercised.

Under the limitations set out above, if the 13,000,000 warrants issued are exercised:

- a maximum of 9,830,037 warrants could be exercised through the issuance of shares;
- 3,169,963 warrants would be payable in cash on the basis of the difference between the market price of Transat's shares and the exercise price.

Moreover, the parties may, by mutual agreement, exercise the 9,830,037 warrants for a settlement in cash. To the extent that Transat shares are listed on a public market, the Corporation could also choose to settle the exercise of these 9,830,037 warrants on a net share basis, that is, by issuing shares based on the difference between Transat's share market price and the exercise price of warrants.

Due to the existence of settlement mechanisms on a net cash or share basis, the warrants are recorded as derivative financial instruments in the Corporation's liabilities. As at the issuance date, using the Black-Scholes model, the fair value of the 13,000,000 warrants issued on April 29, 2021 was estimated at \$41,491 and recorded as a liability. In its model, the Corporation used a risk-free interest rate of 1.66%, expected volatility of 55.8% and a contractual term of 10 years. The fair value of the 4,687,500 warrants issued on July 29, 2022, was estimated at \$9,792 and recorded as a liability. In its model, the Corporation used a risk-free interest rate of 2.69%, expected volatility of 53.3% and a contractual term of 10 years.

The initial fair value of the warrants was initially recorded under assets as deferred financing costs related to the subordinated debt – LEEFF. When the subordinated debt – LEEFF is drawn, the deferred financing costs recorded as an asset were applied against the initial carrying amount of the liabilities recorded, pro rata to the amounts drawn. The resulting discount forms part of the determination of the effective rate of each drawdown in conjunction with the expected cash flows to repay the drawdowns.

The liability related to warrants is remeasured at the end of each period at fair value through profit or loss. It is classified in Level 3 of the fair value hierarchy.

At each reporting date, the fair value of the liability related to warrants is determined using the Black-Scholes model, which uses significant inputs that are not based on observable market data, hence the classification in Level 3.

The change in the liability related to warrants is detailed as follows:

	Quarter ended January 31, 2025	Year ended October 31, 2024
	\$	\$
Opening balance	8,519	20,816
Revaluation of liability related to warrants	(7)	(12,297)
Closing balance	8,512	8,519

To remeasure the liability related to warrants, classified in Level 3, the Corporation used a Black-Scholes valuation model. As at January 31, 2025, the primary unobservable input used in the model was expected volatility, which was estimated at 58.2%. A 5.0% increase in the expected volatility used in the pricing model would result in a total increase of \$660 in the liability related to warrants as at January 31, 2025.

## Note 10 Provision for return conditions

The change in the provision for return conditions is detailed as follows:

	Quarter ended January 31, 2025	Year ended October 31, 2024
	\$	\$
Opening balance	174,368	177,832
Additional provisions	4,554	26,604
Changes in estimates	-	(41,715)
Effect of discount rate changes	7,149	9,589
Unused amounts reversed	(6,873)	(4,878)
Accretion	1,302	6,804
Foreign exchange loss	7,121	132
Closing balance	187,621	174,368

The provision for return conditions relates to contractual obligations to return leased aircraft and engines at the end of the leases under predetermined maintenance conditions. Provisions for return conditions include actual costs of work and estimates of the inflation of those costs and of the forecasted aircraft and engine utilization. The provision for return conditions applies to leases that expire between 2025 and 2036 with an average remaining term of 6.1 years.

## Note 11 Equity

## Authorized share capital

## **Class A Variable Voting Shares**

An unlimited number of participating Class A Variable Voting Shares ("Class A Shares"), which may be owned or controlled only by non-Canadians as defined by the *Canada Transportation Act* ("CTA"), carry one vote per share at any meeting of the shareholders, subject to an automatic reduction of the voting rights attached thereto in the event that [i] any non-Canadian, individually or in affiliation with another person, holds more than 25% of the votes cast, [ii] any non-Canadian authorized to provide air service in any jurisdiction (in aggregate) holds more than 25% of the votes cast, or [iii] the votes that would be cast by the holders of Class A Shares would be more than 49%. If any of the above-mentioned applicable limitations are exceeded, the votes that should be attributed to holders of Class A Shares will be attributed as follows:

- first, if applicable, there will be a decrease of the votes of any non-Canadian individual (including a non-Canadian authorized to provide air service) whose votes total more than 25% of the votes cast, so that such non-Canadian holder never hold more than 25% (or such other percentage as may be prescribed by an act or regulation of Canada and approved or adopted by the directors of the Corporation) of the total votes cast at any meeting;
- next, if applicable, and once the pro rata distribution as described above is made, a further pro rata
  reduction will be made in the voting rights of all non-Canadian holders of Class A Shares authorized to
  provide an air service, so that such non-Canadian holders may never hold votes totalling more than 25%
  (or such other percentage as may be prescribed by an act or regulation of Canada and approved or
  adopted by the directors of the Corporation) of the total votes cast, all classes combined, at a meeting;
- last, if applicable, and once the two pro rata allocations described above have been made, a proportional reduction will be made in the voting rights of all holders of Class A Shares, so that all non-Canadian holders of Class A Shares may never hold votes totalling more than 49% (or such other percentage as may be prescribed by an act or regulation of Canada and approved or adopted by the directors of the Corporation) of the total votes cast, all classes combined, at a meeting.

Each issued and outstanding Class A Share shall be automatically converted into one Class B Voting Share without any further action on the part of the Corporation or the holder if [i] the Class A Share is or becomes owned or controlled by a Canadian as defined by the CTA; or [ii] the provisions contained in the CTA relating to foreign ownership restrictions are repealed and not replaced with other similar provisions.

### **Class B Voting Shares**

An unlimited number of participating Class B Voting Shares ["Class B Shares"], which may only be owned and controlled by Canadians within the meaning of the CTA, and entitling such Canadians to one vote per Class B Share at any meeting of the shareholders of the Corporation. Each issued and outstanding Class B Share shall be converted into one Class A Share, automatically without any further action on the part of the Corporation or the holder if the Class B Share is or becomes owned or controlled by a non-Canadian as defined by the CTA.

### Preferred shares

An unlimited number of preferred shares, non-voting, issuable in series, each series bearing the number of shares, designation, rights, privileges, restrictions and conditions as determined by the Board of Directors.

## Issued and outstanding share capital

The changes affecting Class A Shares and Class B shares were as follows:

	Number of shares	\$
Balance as at October 31, 2023	38,489,358	223,450
Issued from treasury	776,833	1,988
Balance as at October 31, 2024	39,266,191	225,438
Issued from treasury	300,943	492
Balance as at January 31, 2025	39,567,134	225,930

As at January 31, 2025, the number of Class A Shares and Class B Shares stood at 1,572,584 and 37,994,550, respectively [1,521,678 and 37,744,513, respectively, as at October 31, 2024].

## Stock option plan

	Number of options	Weighted average price (\$)
Balance as at October 31, 2024	369,702	5.13
Balance as at January 31, 2025	369,702	5.13
Options exercisable as at January 31, 2025	103,036	8.14

## Warrants

No warrants were exercised during the quarter ended January 31, 2025. Accordingly, the Corporation did not issue any shares related to the exercise of warrants [Note 9].

## Loss per share

Basic and diluted loss per share were calculated as follows:

		ters ended January 31
	2025	2024
(in thousands of dollars, except per share data)	\$	\$
NUMERATOR		
Net loss used in computing basic loss per share	(122,532)	(60,977
Effect of deemed conversion of warrants	(7)	11,747
Less anti-dilutive impact	7	(11,747
Net loss used in computing diluted loss per share	(122,532)	(60,977
DENOMINATOR Adjusted weighted average number of outstanding shares	39,466	38,580
Effect of potential dilutive securities		
Stock options	_	2
Less anti-dilutive impact	-	(2
Adjusted weighted average number of outstanding shares used in computing diluted loss per share	39,466	38,580
Loss per share		
Basic	(3.10)	(1.58
Diluted	(3.10)	(1.58

For the quarter ended January 31, 2025, a total of 369,702 outstanding stock options and the 9,830,037 vested warrants that can be exercised through the issuance of shares were excluded from the calculation since their exercise price exceeded the average share price for the period [325,904 stock options and 9,658,090 warrants for the quarter ended January 31, 2024].

## Note 12 Additional disclosure on revenue and expenses

### Breakdown of revenues from contracts with customers

The Corporation has determined that it conducts its activities in a single industry segment, namely holiday travel. With respect to geographic areas, the Corporation operates mainly in the Americas, and serves two main markets that also represent its two main product lines: the transatlantic market and the Americas market, which includes the sun routes. Revenues from contracts with customers is broken down as follows:

		ters ended January 31
	2025	2024
	\$	\$
Customers		
Americas	702,945	675,822
Transatlantic	120,190	106,485
Other	6,370	3,191
Total revenues	829,505	785,498

Notes to interim condensed consolidated financial statements

## Note 13 Restructuring costs

		Quarters ended January 31	
	2025	2024	
	\$	\$	
Restructuring costs			
Severance	3,078	_	
Staff relocation costs	-	66	
	3,078	66	

Restructuring costs include termination benefits related to the changes in organizational structure.

The change in the provision for employee termination benefits, which was included in Trade and other payables, was as follows:

	Quarter ended January 31, 2025	Year ended October 31, 2024	
	\$	\$	
Opening balance	1,030	1,151	
Additional provisions	3,078	2,522	
Utilization of provision	(2,840)	(2,643)	
Closing balance	1,268	1,030	

## Note 14 Gain on asset disposals

The following table shows the gains on asset disposals for the following periods:

	Qua	rters ended January 31
	2025	2024
	\$	\$
Gain on asset disposals		
Gain on sale and leaseback of assets [Note 7]	(5,183)	-
Gain on disposal of an investment	_	(5,784)
	(5,183)	(5,784)

During the quarter ended January 31, 2024, the Corporation recorded a \$5,784 gain on disposal of investment following the sale of its 50% interest in Desarrollo Transimar, a Mexican company operating a hotel.

## Note 15 Commitments and contingencies

## Leases and other commitments

As at January 31, 2025, the Corporation was party to agreements to lease four Airbus A321XLRs to be delivered in 2027. The Corporation also has leases with a term of less than 12 months and/or for low value assets, as well as purchase obligations under various contracts with suppliers, particularly in connection with information technology service contracts, undertaken in the normal course of business. The following table sets out the minimum payments due under aircraft leases to be delivered over the next few years and under leases with a term of less than 12 months and/or for low value assets, as well as purchase obligations:

Year ending October 31	2025 \$	2026 \$	2027 \$	2028 \$	2029 \$	2030 and up \$	Total \$
Leases (aircraft and other)	1,610	403	26,317	39,476	39,476	368,444	475,726
Purchase obligations	36,202	16,516	15,693	6,461	3,750	_	78,622
	37,812	16,919	42,010	45,937	43,226	368,444	554,348

## Litigation

In the normal course of business, the Corporation is exposed to various claims and legal proceedings. There are often many uncertainties surrounding these disputes and the outcome of the individual cases is unpredictable. According to management, these claims and proceedings are adequately provided for or covered by insurance policies and their settlement should not have a significant negative impact on the Corporation's financial position, subject to the paragraph hereunder. The Corporation has directors' and officers' liability insurance and professional liability insurance, with coverage under said insurance policies that is usually sufficient to pay amounts that the Corporation may be required to disburse in connection with these lawsuits that are specific to the directors and officers, and not the Corporation. In addition, the Corporation holds professional liability and general liability insurance for lawsuits relating to non-bodily or bodily injuries sustained. In all these lawsuits, the Corporation has always defended itself vigorously and intends to continue to do so.

As a result of the COVID-19 pandemic, the Corporation has been the subject of a number of applications for authorization to institute class actions in connection with the reimbursement of customer deposits for airline tickets and packages that had to be cancelled. While some of these class actions have not yet been definitively settled, the Corporation has refunded almost all of the customers, particularly since April 2021, using the unsecured credit facility related to travel credits. Consequently, applications for authorization to institute class actions that have not yet been settled may become moot. In any event, the Corporation will continue to defend itself vigorously in this respect. If the Corporation had to pay an amount related to class actions, the unfavourable effect of the settlement would be recognized in the consolidated statement of income (loss) and could have an unfavourable effect on cash.

## Other

From time to time, the Corporation is subject to audits by tax authorities that give rise to questions regarding the tax treatment of certain transactions. Certain of these matters could entail significant costs that will remain uncertain until one or more events occur or fail to occur. Although the outcome of such matters is difficult to predict with certainty, the tax claims and risks for which there is a probable unfavourable outcome are recognized by the Corporation using the best possible estimates of the amount of the loss.

## Note 16 Guarantees

In the normal course of business, the Corporation has entered into agreements containing clauses meeting the definition of a guarantee. These agreements provide compensation and guarantees to counterparties in transactions such as operating leases, irrevocable letters of credit and collateral security contracts.

These agreements may require the Corporation to compensate the counterparties for costs and losses incurred as a result of various events, including breaches of prior representations or warranties, loss of or damages to property, claims that may arise while providing services and environmental liabilities.

Notes 4, 14, 17 and 24 to the consolidated financial statements for the year ended October 31, 2024 provide information about some of these agreements. The following constitutes additional disclosure.

### Leases

The Corporation's subsidiaries have general indemnity clauses in many of their airport and other real estate leases whereby they, as lessee, indemnify the lessor against liabilities related to the use of the leased property. The nature of the agreements varies based on the contracts and therefore prevents the Corporation from estimating the total potential amount its subsidiaries would have to pay to lessors. Historically, the Corporation's subsidiaries have not made any significant payments under such agreements and have liability insurance coverage in such circumstances.

## **Collateral security contracts**

The Corporation has entered into collateral security contracts with certain suppliers. Under these contracts, the Corporation guarantees the payment of certain services rendered that it undertook to pay. These contracts typically cover a one-year period and are renewable.

The Corporation has entered into collateral security contracts whereby it guarantees a prescribed amount to its customers, as required by regulatory agencies, for the performance of the obligations included in mandates of its customers during the term of the licences granted to the Corporation for its travel agent and wholesaler operations in the Province of Québec. These agreements typically cover a one-year period and are renewable annually. As at January 31, 2025, the total amount of these guarantees unsecured by deposits totalled \$1,230. Historically, the Corporation has not made any significant payments under such agreements. As at January 31, 2025, no amounts had been accrued with respect to the above-mentioned agreements.

### Note 17 Segment disclosures

The Corporation has determined that it conducts its activities in a single industry segment, namely holiday travel. With respect to geographic areas, the Corporation's operations are primarily in the Americas. Revenues and non-current assets outside the Americas are not material. Therefore, the consolidated statements of loss and consolidated statements of financial position include all the required information.

